

Managing Performance at Workplace

Topic	Managing performance at workplace (MPAW)
Participants	Line managers, Mid managers, Senior managers, Human Resource Managers, Unit heads, Team Leaders, Startup heads, Family business heads
Rationale	Employees' performance is a key deciding factor in an organization. It influences employees' growth in the organization. Employees achieving high performance are more likely to succeed than the employees with low performance. It creates an opportunity for employees in the organization. At the same time, it indicates the managerial effectiveness in managing performance.
Methodology	Participative approach, lectures, presentations, case discussion, real life situation discussion, problem solving, and role plays
Duration	2 days
Resource people	In-house faculty and/or along with industry personnel with relevant experience
Expected outcomes	The expected outcomes of the program are: <ol style="list-style-type: none">1. Helping understand the causes for low and high performance2. Helping analyze the reasons influencing performance3. Finding out remedial measures to boost performance4. Learning the uses of various tools and approaches in various situations to manage performance